

Digitally Presented on Hopin

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Key Technology Trends Driving Innovation in Food and Beverage Industry

Produced by























March 10th, 2021, Digitally Presented on Hopin

#### Supported by





elegates

359











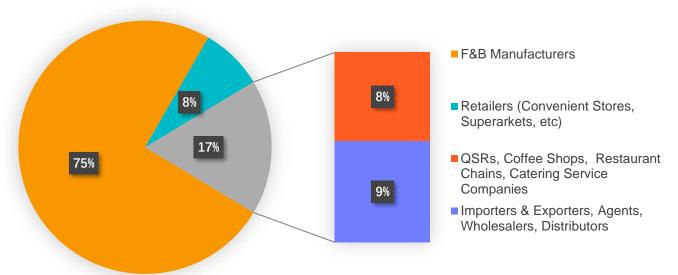


## Presented by

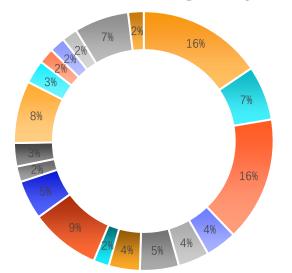




# **Delegate by Business Nature**



## **Delegate by Job Functions**



- R&D/NPD
- QA
- IT
- Food Safety
- Production
- Packaging
- Operations
- Plant
- Supply Chain
- Purchasing/Procurement
- Engineering
- Technical
- Sales and Marketing
- Commercial
- Maintaineace
- Product
- Finance
- Others
- Logistics:



## **DRAFT AGENDA DAY ONE 1/2 (March 17)**

| 09:30 | Welcome Remarks from Organizer + Hopin Attendee Tour Presenter Gloria Wong, Food, Drinks & Hospitality Event Director, Escom Events   |
|-------|---|
| 09:40 | Consumer Trends: Sustainability and Clean Label  This presentation examines consumer attitudes towards the environment in Asia-Pacific, how these attitudes are evolving, and how this is influencing product choice. The presentation examines what the key concerns for consumers are, how COVID-19 has influenced worries about the environment, and how consumers are modifying their diets to live in a green and clean manner.  Presenter  Will Cowling, Marketing Manager, FMCG Gurus  |
| 10:10 | Food Technology and Food Innovation & DOST-FNRI Technologies  The country's health and nutritional status are important factors in attaining national development and economic stability. It is estimated that undernutrition alone can reduce Gross Domestic Product (GDP) by 11% (IFPRI, 2016). The Department of Science and Technology-Food and Nutrition Research Institute (DOST-FNRI), being the research arm of the Philippine government in food and nutrition is mandated to (1) define the citizenry's nutritional status through the conduct of national nutrition surveys; (2) develop and recommend policy options, strategies, programs, projects which address the malnutrition problems, and (3) diffuse knowledge and technologies in food and nutrition and provide S&T services to relevant stakeholders. Thus, the Institute harnesses technology to develop food innovations in response to the country's nutrition situation.  Presenter  Imelda Angeles - Agdeppa, Ph.D., Director IV, Department of Science and Technology - Food and Nutrition Research Institute |
| 10:40 | PANEL Navigating through the Crisis and Embrace the Post Pandemic Growth with Innovations Tentative discussion points includes but not limited to:  How the food industry is affected by the crisis  How SME and large companies cope with this situation  How business can be a force for good in challenging times  Where would F&B industry heading post the pandemic  What is the next big thing (technology), who has already adopted and what are the results  Where is Philippines standing in Southeast Asia, Asia and the world in terms of food production  Growth to be F&B powerhouse in ASEAN  Moderator:  Vinayaka Srinivas, Founder, Gaia Foods Panelists:  Kelvin Ng, Business Development Director ASEAN, Green Monday  Atty. Joseph Fabul, Country Manager for Corporate and Government Affairs, Mondelez International  Jay Martin, Co-founder and Managing Director, Food For Thought Social Impact Enterprise  |

| 11:25  | Alternative Proteins in the Philippine Context - Market, Challenges, Opportunities  The plant-based meat market is exploding globally. In the Philippines many are adopting a more plant-based lifestyle and incorporating alternative proteins into their diets. As a founder of a Philippine-based plant-based alternative protein startup, Stephen will discuss the challenges and opportunities present in the alternative protein market in the Philippines.  Presenter  Stephen Co, Founder & CEO, WTH Foods  |
|--------|---|
| 11:55- | Lunch Break + 1-1 Partnering  |
| 14:30  |   |
| 14:30  | The Role That Packaging Plays in Minimising Food Waste  Whilst the primary function of packaging is to protect, contain, preserve and transport a product, the function of intuitive Save Food Packaging Design to minimise food waste is only now being discussed.  So what role does packaging play in preventing and or minimising food waste? The primary purpose of packaging is to contain, protect, preserve, promote and communicate, handle and transport and provide convenience for a product; all the while ensuring the safe delivery of food to the consumer. Without adequate packaging design features and fit-for-purpose packaging food can potentially be wasted all the way through the supply chain to the consumer. By modifying packaging designs and ensuring that save food packaging guidelines are followed food waste and loss can be minimised.  This presentation will discuss the guidelines and also showcase award-winning Best Practice examples of Save Food Packaging Design. |
| 15:00  | KEYNOTE Trade Promotion Management (TPM): A Key enabler for Supply Chain Optimisation  • A TPM system unlocks opportunities to optimise trade spend and promotional ROI for manufacturers with their retail partners. It enables advanced channel and customer planning that links to manufacturers' demand and supply planning systems to provide a long term view of forecasting to optimise manufacturer supply chains; It ensures that manufacturers have an end to end financial, demand planning and customer planning system that provides a single source of truth to manufacturing, marketing and selling brands locally, regionally and globally depending on the manufacturers size and scale.   |

Simon Elsby, APAC Sales Director, Exceedra



## **DRAFT AGENDA DAY ONE 2/2 (March 17)**

| 15:30  | Post Pandemic Planning and Execution Paradigm for the Consumer Goods Industry in the Philippines  Abstract to be revealed Presenter Amith Verma, Director, Sales - South East Asia & Hong Kong, Blue Yonder |
|--------|---|
| 16:00- | One to One Partnering   |
| 17:00  |   |
| 17:00  | Closing of DAY ONE  |



## **DRAFT AGENDA DAY TWO 1/2 (March 18)**

10:00

#### **KEYNOTE**

#### Food and Beverage Trends

• The arrival of Covid-19 brought with it dramatic changes in food and drink purchase patterns. Shelf-stable food like pasta, rice and canned goods flew off the shelves. Immune system boosting ingredients were top of the shopping list. But which behaviours will stick and what are the longer-term trends to watch in food and drink? We spoke to consumers in 10 countries, as well as food and beverage experts to understand the global picture and the local nuances and trends in each market. This session will focus on consumer trends in Philippines and will bring in regional SEA comparisons – as well as a look at some of the trends coming from the West. It will also look ahead to 2021 and put forward some potential trends that will influence the way consumers think about food and beverages.

Presenter

Philip Steggals, Managing Director, Kadence International

| 10:30  | Getting the HOW of Digital Transformation Right for F&B Players  Dramatic differences in approach to digital can lead to dramatically different results. We will be presenting a snapshot of what leaders in the industry are doing differently:  1.Principles of Success  2. Case Studies and Examples  3. Deep-dive on one of the biggest F&B opportunities in the Philippines – Winning the e-commerce battle  Presenter  Marco de la Rosa, Head of our Philippines Operations & APAC Strategic Transformation Practice, Southeast Asia, A.T Kearney |
|--------|---|
| 11:00  | Traditional FoodTech for Sustainability amid the Pandemic  Food security has become an issue globally due to the pandemic as food production and distribution are disrupted. Communities and local governments can ensure sustainability of food supply by using traditional food technologies such as fermentation, preservation, and others. There are several case studies which can serve as models for organizations to emulate.  Presenter  |
|        | Kay Calpo Lugtu, Chief Operating Officer, Hungry Workhorse  |
| 11:30  | KEYNOTE Unlock Savings & Sustainability for F&B with an Intelligent Energy Manager - Abstract to be revealed  Presenter Jason Tang, CEO, TablePointer   |
| 12:00- | Lunch Break + 1-1 Partnering  |
| 14:00  |   |
|        |   |



## **DRAFT AGENDA DAY TWO 2/2 (March 18)**

14:00 KEYNOTE

Growth: Its Comes Down to Experience (BX not CX)

Abstract to be revealed

Presenter

Indranil Sen, Director, Accenture

14:30 KEYNOTE

Food Marketing: Technology and Digital Innovation

- Nowadays, food & drinks producers and marketers are embracing digitalization and AI to reach their potential clients in a more effective way. In this presentation, speakers will cover:
- · Using Data Analytics to Achieve Marketing Optimization Strategies;
- · Go beyond Immediate ROI and How to Identify the Successful Social Media Campaigns;
- · Mobile Marketing Evaluating the Current State of Automation and Innovation
- Trends that Impacts Food Marketer and How Digitalization Redefines Food & Beverage

Presenter

Laurie Lee, Industry Manager, Facebook

15:00 PANEL

#### Food Retail Talk: Customer Experiences, Marketing, Retail

- A closer look at the latest regulatory trends to restrict food and beverage marketing as a response to the global obesity challenge
- · How F&B companies to Design Better Customer Journeys across the Entire Customer Lifecycle
- Lessons Learned From Tackling Customer Purchases and Delivery During the Pandemic and Beyond
- · Confront the Challenges COVID-19 has Created for CX Departments
- · How to Enable Future of Cu--stomization
- · Challenges that Food and Beverage Brands faced with Customers in the Future Economy
- · How F&B distributors to embrace new consuming behaviours

Moderator:

Adolfo Aran, JR, CEO, Courage Asia Management Consulting

Panelists:

Roy Quejada, General Manager, Domino's Pizza Philippines

Winston L. Binauban, Consultant & Affiliate Adviser - Synergy Opportunities, KinetX Sales and Marketing

Mark De Joya, Director of Operations & Marketing, Max's Restaurant | Head of Corporate Communications, Max's Group

Paolo S. Serrano, Head of Sales, Arla Foods

| 15:45-<br>17:00 | One to One Partnering |
|-----------------|-----------------------|
| 17:00           | CLOSING               |





#### **Attendees from**

A. Menarini Philippines, Inc.

A.T Kearney Pte Ltd

AACI

Abbott Nutrition (Milk)

Accenture

Advantage Austria

AEGIS Inc

AEGIS Inc.

AIPU Food Industry Co., Ltd. Ajinomoto Philippines Corp.

Ajinomoto Philippines Corporation

Alaska Milk Corporation
Alfa metro Marketing Inc

Alfamart

All Asian Countertrade Inc

Alturas Group of Companies

Arla Foods

Ascxent Knowledge Resources Incorporated

Asia Brewery Incorporated

Asiaquest Ventures Corporation

Australian Institute of Packaging

Avant Equinox Group Industry Solutions Inc.

**BAS**F

Bayani Brew Inc

BiotechJP Corp

Blibli.com

Blue Yonder
Bosch Rexroth Pte Ltd

Bounty Segar Indonesia

BRENNTAG INGREDIENTS INC.

Brenntag Ingredients, Inc

Canstaff NZ

CDO Foodsphere Inc Century Pacific Food, Inc.

Ceres Premium Food Production Inc.

Charm Food Products Manufacturing

Chowking Christian

Cimory Indonesia

Cindy's Bakery and Restaurant

Coca cola beverages

Coca-Cola

Coca-Cola Beverages PH

Coca-Cola Beverages Philippines Inc

COURAGE ASIA

CPEFoods Phils, Inc.

CTC Far East Philippines, Inc.

CTC Far East Phils

CTC Group Philippines

CT<mark>CGro</mark>up Ph<mark>ilippin</mark>es Cuoco Cucina Bakehouse

DA RFO Danone

Del Monte Philippines Inc

Del Monte Philippines, Inc.
Delivery Hero APAC Pte Ltd

Department of Science and Technology - Food

and Nutrition Research Institute

D<mark>INE</mark> IN

Dole International Philippines

Dole Philipines Inc

Dole Philippines, Inc. (Dole Packaged Foods)

Dole Phils., Inc Domino's Pizza Doriana Foods, Inc.

DOST-FNRI

Duke-NUS Medical School

Earthly Marketplace Emperador Distillers Emperador distillers Inc Emperador Distillers, Inc.

Environ Marketing Exceedra

Excellent Noodles

EY Singapore

F.A.S.T. Laboratories

Facebook

Fisher Farms

**FMCG Gurus** 

Fonterra

FONTERRA BRANDS INDONESIA Food For Thought Live Well Together

Manufacturing

Food For Thought Social Impact Enterprise

Foodpanda

Fresh N' Famous Foods Inc - Chowking

Frisian Flag Indonesia

Gaia Foods

Gardenia Bakery Inc, (NUTRIMAX)

Garudafood

Ginebra San Miguel Inc.

Ginebra San Miguel Incorporated

Global Hospitality Solutions

GMA NETWORK, INC.

Golden Arches Development Corporation

Great Food Solutions - San Miguel Foods Inc.

Great Food Solutions- San Miguel Foods Inc

Green Monday Hungry Workhorse

Innovative Packaging Industry Corp

Innovative Packaging Industry Corporation

JB Packaging Corporation
Jolliant RNN Corporation
Jollibee Foods Corporation
Kadence International

Kamino

Kamino Algae Technologies Kareila Management Corp KinetX Sales and Marketing Inc.

Krispy Kreme KSK Food Products

Leslie Corporation under Minute Burgee



#### **Attendees from**

LTS City Foods Inc.

LTS CITY FOODS, INC.

Magnolia

Magnolia Inc. San Miguel Foods Inc.

Magnolia, Inc.

MARCELA FARMS, INCORPORATED

Max's Bakeshop, Inc.

Max's Group, Inc.

McDonald's Philippines

Medical Depot, Inv

Medley Modern Mediterranean

Metro Retail Stores Group Inc

Monde Nissin Corporation

Mondelez

Mondelez International, Inc

MOSC

MPIC

Nestle

Nestle Philippines

New Flavor House Incorporated

NEXT Foods Inc

Nilesh Kumar

NPI

NUTRI-ASIA, INC

Of the earth

Oishi/ Liwayway Marketing Corporation

Olam Cocoa Indonesia

pepsi cola

Pepsi Cola Philippines

Pepsi-Cola Products Philippines, Inc.

Pettigrew Philippine Services Inc

Phenomenon Group Inc

Philippine Pastries, Inc.

PHILIPPINE SEVEN CORPORATION

Pilmico

Pilmico Foods Corporation

Primavera Ricemill Corporation

Pt fastfood Indonesia

PT Indofood CBP Sukses Makmur Tbk. Noodle &

**NICI** Division

PT Kino Food Indonesia

PT Parit Padang Global

PT Sekar Bumi, TBK

PT Tirta Alam Segar

PT. BUMI ALAM SEGAR

PT. Dua Kelinci

PT. Kino Food Indonesia

PT. Sasa Inti

PT. SEKARBUMI

RFM Corporation

Robinson Retail Holdings Inc.

ROBINSONS SUPERMARKET CORP.

Robinsons Supermarket Corporation

Rustan Coffee Corporation

Rustan Marketing Corp.

San Miguel Corporation

Sariguna primatirta ,PT

Shakeys Pizza Asia Ventures Inc

Siemens Inc

Sinde Budi Sentosa

Singapore business Federation

SM RETAIL

SM RETAIL INC

SPLASH CORPORATION

Sweet Aurore Cakes and PAstries

Symbol IT Marketing

TablePointer

Tanduay Distillers Inc.

The Food People Incorporated

The Hershey Company

THE PUREFOODS HORMEL

The Purefoods Hormel Co. Inc.
THE PUREFOODS-HORMEL COMPANY, INC.

Ultra Prima Abadi

Unilever

Universal Harvester Dairy Farms, Inc.

UNIVERSAL ROBINA CORP.

URC

Vitasoy - URC

Walte<mark>r Mar</mark>t Supermarket

Waltermart

Wholesaledge Corporation

Win With Love Inc

Wings Group

WTH Foods

Zest-O Corp.

